



## Job Specification – Loan Capital Markets Intern



ING is a global bank with a strong European base. Our over 57,000 employees serve around 38 million customers, corporate clients and financial institutions in over 40 countries. Our purpose is to empower people to stay a step ahead in life and in business. This purpose guides us in everything we do.

Wholesale Banking has a sector-focused client business in lending. Capital structuring and advisory, transaction services, sustainable finance solutions and financial markets.

'Do your thing' is our new brand direction and our first global tagline. It articulates our purpose and our promise to make banking frictionless. It's about encouraging people to do more of the things that move them and their business. 'Do your thing' is not about irresponsible behaviour but about people being free to live the life they want to live, knowing that they will make their world a little better for it.

<b>Job Title:</b>	Loan Capital Markets Intern
<b>Business/Function:</b>	Loan Capital Markets
<b>Line Manager:</b>	Arthur van Schie / Nikolaus Drexler
<b>Core Hours of Work:</b>	Full Time – 9.00 am – 5.00 pm
<b>Duration</b>	9 month paid internship programme running from October 2022 to July 2023
<b>Status:</b>	Temporary
<b>Required start date</b>	October 2022

### Job Description

The ING London Internship Programme: A structured programme aimed at university students and recent graduates. The programme will offer first-hand experience of what a career at ING is like by giving you an opportunity to observe and get involved in the day to day running of the business. An internship at ING will allow you to explore your interests and develop your professional skills and capabilities.

### Job Responsibilities

- Keeping track of relevant trends and developments in the various loan markets that ING is active in
- Assisting on construction of advice in relation to structuring, pricing and marketability of transactions
- Producing effective pitch materials to win mandates with ING's clients
- Performing analysis of comparable transactions
- Assisting in the preparation of syndication memos
- Assisting the execution of mandated transactions
- Preparing general presentations for the business
- Becoming conversant with systems used within ING and monitoring data quality
- Supporting colleagues in special projects

### In addition

- Working with the rest of the interns to put together "meet the manager" sessions amongst the managers, networking events and product sessions
- Actively participating in volunteering opportunities available through ING's charity partnership initiatives
- Thinking of ideas for charity events for the London office and taking them on and making them happen!

## Your Work Environment

Loan Capital Markets is a global business unit primarily focused on the syndication of loans in the primary market covering Structured Finance, Corporate & FI Lending and Real Estate Finance. The intern is an integral part of the London-based team and may be attached to different product specialists during the course of the internship.

Loan Capital Markets performs four key functions:

- Market intelligence and risk analysis
- Market-focused input for ING's credit and business approval processes
- Origination, underwriting, coordination and execution of syndicated loan transactions
- Coordination of the use of credit and political risk insurance (CPRI)

A strong Loan Capital Markets business

- Helps ING to manage its balance sheet through efficient use of risk-weighted assets
- Generates revenues by way of underwriting, arrangement and coordination fees
- Provides an interface for all stakeholders in syndicated loan transactions including internal ING departments, external investors and borrowers
- Enhances ING's profile and visibility in the market
- Acts as a catalyst for additional business opportunities with ING's clients

## Career Potential

This role provides an excellent opportunity to gain an introduction to working within the department, with the potential to apply for permanent roles as available.

## Who Are We Looking For?

### Required Skills

**Essential** A recent graduate or looking to do a university placement year; all degree subjects considered with a preference for business, economics, maths or similar  
Must have the right to work in the UK for the whole duration of the proposed internship  
Someone who can work well as part of a team as well as own initiative, good timekeeper and well organised with strong attention to detail  
Good communication and interpersonal skills are required both for interaction between team members and with customers; friendly, professional and confident manner  
Excellent written and spoken English  
Good PC skills, including a working knowledge of Word, PowerPoint, Excel & Outlook  
Strong numeracy and some knowledge of data analysis  
Ability to execute tasks independently and manage/prioritise workload  
Open mind and willingness to learn

**Desirable** Another European language

### What Type Of People Are We Looking For

Creating a differentiating experience starts with ING's culture: entrepreneurial, open, collaborative, innovative and energetic. Who we are and how we work are set out in our Orange Code. Our values are the non-negotiable promises we make to the world. The principles we stick to no matter what are: we are honest, we are prudent, and we are responsible. Our behaviours are the commitments we make to each other and the standards by which we measure performance. These behaviours are what set us apart. We are looking for people who apply these behaviours: you take it on and make it happen, you help others to be successful and you are always a step ahead.

With integrity above all, the Orange Code is our manifesto describing the values and behaviours that define us and what it means to be ING.

Click [here](#) to find out further information on this intern programme and how to apply